

Title:

Billing Tips for the New Expert Witness

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Summary:

How much should I charge for my expert witness services? It's an important question that will

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Article Body:

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You can establish competitive pricing levels in several ways. One way is to discretely conduct

SEAK publishes a reference book that you might find useful in creating your rate structure. A

Now that you have a better sense of how to set your hourly rates, here are five tips to help y

1. Get it in writing! Always start with a letter of engagement that clearly identifies your ra

2. Establish a minimum. Regardless of the job size, you have to set all your other work aside

3. Ask for a retainer. You can insure payment by asking for a retainer that gets replenished a

4. Implement a cancellation fee. The vast majority of cases settle out of court, so you could

5. Review your rates. An annual rate increase is a fairly common business practice. Take a l

Always remember, you are paid for your knowledge and not your testimony. Price and bill accor

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