

Title:

Going The Extra Mile to Business Success

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704

Summary:

You cannot fail when you give more than 100 percent. In whatever endeavour you are doing, always

Keywords:

small business, home business, business fundamentals, business success

Article Body:

You cannot fail when you give more than 100 percent. In whatever endeavour you are doing, always

If you are working in your business and want to see it grow, the surest way to achieve it is b

Don't be afraid of giving information for free. This is a crucial step in the online world to

Always include some free (but valuable) bonuses with every product ordered. This also promotes

Ensure that your product delivery is quick and efficient. If you sell an information product,

If your product needs to be shipped, provide your customer with alternative shipping methods.

Go the extra mile with customer complaints. This is an excellent opportunity to turn a disgrun

For those working directly with customers, always give them more than they expect and you will

Have you ever been into a store and everyone is glum and does not want to serve you? Do you fe

Don't sit around waiting for people to buy. Ensure that your marketing communications ask for

Make the effort to develop additional skills in your spare time. Studying about leadership or

However, never lose sight of your most important task right now - keeping your existing custom

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