

Title:

How to Avoid Unpaid Items

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921

Summary:

eBay Selling: How To Sell On eBay & eBay Auction Seller from dot Com sites: MyAuctionAcademy &

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Article Body:

It's an all too familiar scenario: an item sells and you send the high bidder their invoice. Y

By the time the dispute is settled in your favor, you are left with just your listing fees and

There are many reasons why a buyer may decide to back out at the last minute and not pay; none

1. Offer payment by PayPal

Although there are fees associated with offering PayPal as a payment method, the benefits are

2. Offer eBay Checkout

This was a great idea on eBay's part. By checking the eBay Checkout option when you are settin

3. Use the ^Immediate Payment Required~ option on Buy It Now items

Sellers should use this option as standard in their Buy It Now listings. If a buyer wants to b

4. Pre-set Buyer Requirements in 'My eBay'

Using this option is an excellent way to pre-screen bidders and block those that carry a high

5. Make sure Shipping costs are clear in the listing

It's amazing how many sellers do not specify the shipping costs of an item, either because the

Some high bidders will quibble over payment even when they DID know what the shipping costs we

Even if you religiously apply all the above, you will probably still have the occasional buyer

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