

Title:

Misconceptions About Refurbished Cisco Network Hardware

Word Count:

519

Summary:

There are myths about why refurbished network equipment is risky. The truth is that used Cisco

Keywords:

used cisco hardware, refurbished network equipment, routers, network switches

Article Body:

Myths and misconceptions surround the market for refurbished Cisco equipment, creating unneces

To set the record straight, it's time to debunk some of the commonly heard myths about refurbis

Myth #1 - The Secondary Market = The Gray Market

In reality, the two markets should not be painted with the same brush. In fact, most reputable

Myth #2 - Used Equipment is Abused Equipment

Reputable marketers of used Cisco equipment do not sell their goods "as is." All offerings are

Myth #3 - The Equipment You Need is only Available New

More used Cisco equipment is available than ever before. Top providers in the secondary market

Myth #4 - Third-Party Components = Inferior Products

A third-party component is not necessarily an inferior replacement. For example, Cisco buys it

Myth #5 - Used Cisco Equipment Comes With No Warranty

In 2004, NHR introduced the industry's first standard, one-year overnight replacement warranty

Myth #6 - Technical Support is Not Available

Leading suppliers of used Cisco equipment offer both pre- and post-sale technical support from

Clearly, it's time to dispel the myths and forge past the FUD about the used Cisco market to v

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