

Title:

Appraisals - Plan for It

Word Count:

505

Summary:

A critical part of selling a home is the appraisal. Here's how to plan for it.

Keywords:

appraisal, appraiser, marketability, hardwood flooring, good appraisal, sell your home, clean

Article Body:

A critical part of selling a home is the appraisal. Here's how to plan for it.

You have a contract to sell your home and now the appraiser is coming. The appraisal needs to

The Appraiser Says

Appraisers typically tell people not to do anything special before they come. They tell the owner

I Say

On the other hand, appraisers are human. They respond to cleanliness and order and to good maintenance.

Everything you know about a tidy approach to your home, well mulched flower beds, door knobs that

The Uniform Appraisal Report requires information about materials (and their condition) used for

The Report also asks about kitchen equipment (refrigerator, range and oven, disposal, dishwasher)

The Report asks about amenities such as fireplaces, patios, decks, porches, fences, pools, and

Let me share the ^comments~ section of an appraisal which got the owners what they wanted. I t

The appraiser is a human being. Make sure you do everything you can to appeal to them and you'

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