

Title:

The Good, the Bad, and the Ugly: Why Your Broker May Not Be Recommending The Most Competitive

Word Count:

1022

Summary:

There are over two thousand life insurance companies offering over fifteen thousand different

Keywords:

annuity, annuities, annuity agent, annuity broker, annuity investment, investments, annuity pr

Article Body:

There are over two thousand life insurance companies offering over fifteen thousand different

When a broker sells you an annuity, the broker can typically select from a range of commission

You may say that option ^b~ or ^c~ in the above example ~ where the broker gets a lower up-fro

For the most part, yes. But enter greed. I'm going to give you two real-world examples that wi

One typical example is when a broker offers an investor a standard annuity, and fails to menti

Let's take a second example of how a broker's greed can keep you from the most competitive ann

The top variable annuities in the marketplace are among the best investment vehicles for helpi

- Don't buy an annuity that you don't understand. If you invest in something you understand, y

- Never buy an annuity from someone who cold-calls you. These strangers are the least likely t

- Make sure that if your financial advisor is recommending an annuity, they have a lot of exper

- Look up your financial advisor's NASD record (including customer complaints and regulatory a

- Be leery of someone trying to sell you ^non-registered~ products like the now very popular E

- Finally, take the annuity recommended by your financial advisor and call a free, independent

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