

Title:

Unleash The Power of Listening and Build Rapport

Word Count:

887

Summary:

A vital skill in becoming an effective communicator is the ability to listen. Listening skills

Keywords:

Listening, listening skills, attending, focusing, powerful listening skills, distractions to

Article Body:

A vital skill in becoming an effective communicator is the ability to listen. Listening skills

It's funny how sometimes you associate a certain phrase with someone. I knew someone called Ra

There is however a great difference between hearing and listening. Hearing refers to the physi

The most basic of all human needs is the need to understand and to be understood. The best way

Consider how you feel when you sense someone is really listening to what you have to say.

You feel good, you feel understood, and more connected to the person who is listening. The fac

One important element of listening is the ability to attend.

Attending is the process where we focus in on a message and filter out others that are distract

Someone once said (his name was anonymous) that the reason history repeats itself is because m

One of the biggest distractions to attending is our desire to talk

The desire to talk is so strong that while the other person is talking we can be thinking abou

True listening is a skill which needs to be learnt and practiced because the mind functions se

One of my all time favourite books is ^The Success Principles~ written by Jack Canfield.

One of the Principles he writes about in the book is how to use the power of listening as a wa

Afterwards Kim smiled said to him ^That's the best conversation I think we've ever had. I feel

I have used this strategy, but by using my own questions and have been amazed at the results.

I want you to take a moment now to think of a question that you could use to practice actively

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