

Title:

Words That Hypnotize - Using Subliminal Language To Get What You Want

Word Count:

956

Summary:

Wouldn't it be great if we could find a way to use language in such a way that it really impacted

Keywords:

hypnosis, personal development, self improvement, language

Article Body:

Many people wish to gain a greater influence over others in their life. There can be a lot of

Well there is such an approach and it was first devised, by cunning hypnotists, as a way of speaking

Hypnotists manipulate this clever use of language in order to relax their subject during hypnosis

It basically involves your tone of voice and how you intone certain words. You put the slightest

So how can we do this?

It is really very simple. But before you find out the how's we must know the why's.

Non-verbal communications make-up about 80%, at least, of the message that we are trying to communicate

Likewise the intonation you use in your everyday speech is a very important factor in all speech

For instance in the above mentioned example the hypnotist would say the sentence in the following

It should be noted that this effect is very subtle and only becomes noticeable when it is pointed out

Let's take an example. You are in a business meeting and want your proposal to be accepted. You

You would say,

"perhaps if you give this some thought you may"

" find"

[shorten the normal pause between the last word and the next]

"that"

[pause for a millisecond longer and change your tone only slightly]

"this is a good idea and one worth pursuing now"

[pause for a millisecond longer]

"or"

[shorten the normal pause between the last word and the next]

"maybe"

"even in the future".

The sentence then becomes a command to the subconscious mind which it will accept because it is

You should play with this use of hypnotic language until you can fully comprehend what is actually

Listen to hypnotists (and others who want to persuade you....you know who they are) speaking and

Before ever trying it in a real setting practise it on someone close and ask them did they notice

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