

Title:

Dealership Scams Out There

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735

Summary:

Are you thinking of buying a car but hesitant to approach your local car dealer because you are

The car dealer and his trade

To have a proper understanding of car dealers...

Keywords:

car, auto, automobile, vehicle

Article Body:

Are you thinking of buying a car but hesitant to approach your local car dealer because you are

The car dealer and his trade

To have a proper understanding of car dealership scams, you must first have an idea of the car

Low balling

This is one of the tricks most commonly done by dealers. They will try to convince the buyer that

Best price matching

When you tell the dealer that you will try to look around and check other car dealerships, the

Trade in scam

When you have already bought the car, the salesman will try to contact you before your new car

Spraying

What the dealer will do is to pursue you relentlessly until you give up and buy the car. On the

Puppy dog trick

The dealer will allow you to take the car for an overnight or for a whole day, his aim is for

Immediate sale

The dealer will give you a very attractive price but he will also make you believe that this offer

Extra accessories

The dealer will offer to give you extras like: car mats, window tinting, and other accessories

All of us want the best deal available and we abhor the notion that someone will take advantage

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