

Title:

Effective Networking For Writers

Word Count:

556

Summary:

'Tis the season for conferences and seminars! Many of my friends have all been conference-hopp

1.) Speak Up! The Magic of Telling

"Isolation is a dream killer," says life coach Barbara Sher. One of the women in my mast...

Keywords:

Article Body:

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1.) Speak Up! The Magic of Telling

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2.) Be a Productive Networker

Your networking will not be productive if you are handing out business cards indiscriminately

3.) Engage in Two-Way Conversations

When the other person is talking, listen up! Who is the person and what do they need? They've

4.) Maintain the Connection

Ask for permission to stay in touch--don't just add the person to your email list. Decide how

5.) When the Time Comes, Be Specific!

Use your contact only when they can help you the most. "Ask early, ask often" doesn't apply he

One Last Note: Be patient. Building a network takes consistent, persistent effort. If you trul

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